

	Sales 2011	Sales 2010	Sales 2009	% Change 2011vs2010	% Change 2010vs2009	Inventory 2011	Inventory 2010	% change	Median Price 2011	Median Price 2010	Median Price 2009
<u>Residential homes</u>											
January	98	134	55	-27%	+148%	1227	1151	+7%	410,000	442,000	395,000
February	120	136	86	-12%	+58%	1391	1317	+6%	422,000	429,000	400,000
March	174	183	130	-5%	+41%	1524	1567	-3%	434,000	425,000	410,000
April	150	207	159	-28%	+22%	1627	1758	-7%	434,500	461,000	415,000
May	168	202	189	-17%	+7%	1721	1831	-6%	436,000	460,000	425,000
June	182	181	221	+55%	-18%	1732	1925	-10%	423,000	455,000	425,000
July	136	109	227	+25%	-52%	1742	1833	-5%	434,000	459,000	425,000
August	132	130	176	+2%	-26%	1709	1743	-2%	432,000	438,000	449,000
September	145	125	211	+16%	-41%	1590	1666	-5%	427,000	425,000	439,000
October		132	223		-41%		1483			428,000	440,000
November		104	151		-31%		1340			408,000	420,000
December		82	116		-29%		1109			419,000	444,000
<b>Year End Total</b>		<b>1738</b>	<b>1940</b>		<b>-10%</b>		<b>4891 listed</b>			<b>440,000</b>	<b>425,000</b>
<u>Apartments</u>											
January	36	53	28	-32%	+89%	855	922	-7%	242,000	230,000	236,000
February	51	62	30	-18%	+107%	922	996	-7%	246,000	244,000	209,000
March	54	59	47	-8%	+26%	945	1091	-13%	210,000	242,000	229,000
April	47	88	66	-47%	+33%	918	1122	-18%	213,000	240,000	243,000
May	68	70	72	-3%	-3%	964	1195	-19%	254,000	256,000	234,000
June	49	52	78	-6%	-34%	980	1196	-18%	284,000	228,000	234,000
July	76	46	105	+65%	-56%	993	1126	-12%	217,000	265,000	249,000
August	63	75	66	-16%	+12%	934	1047	-11%	237,000	255,000	228,000
September	65	41	75	+59%	-45%	878	988	-11%	213,000	218,000	238,000
October		44	76		-42%		921			216,000	259,000
November		44	70		-37%		884			217,000	245,000
December		22	61		-64%		774			193,000	222,000
<b>Year End Total</b>		<b>659</b>	<b>774</b>		<b>-15%</b>		<b>2255 listed</b>			<b>235,000</b>	<b>238,000</b>
<u>Townhomes</u>											
January	30	32	13	-6%	+146%	440	384	+15%	316,000	319,000	309,000
February	22	34	18	-35%	+89%	494	425	+16%	304,000	313,000	338,000
March	51	64	34	-20%	+88%	493	449	+10%	319,000	325,000	319,000
April	41	55	38	-25%	+45%	498	479	+4%	330,000	336,000	327,000
May	50	68	60	-26%	+13%	548	504	+9%	327,000	344,000	325,000
June	41	48	69	-15%	-31%	569	568	+18%	341,000	343,000	320,000
July	54	34	64	+59%	-47%	555	540	+3%	337,000	300,000	335,000
August	39	37	70	+5%	-47%	546	519	+5%	350,000	360,000	325,000
September	40	33	61	+21%	-46%	540	493	+10%	304,000	332,000	350,000
October		32	59		-46%		456			315,000	335,000
November		21	44		-52%		440			303,000	332,000
December		23	32		-28%		395			325,000	340,000
<b>Year End Total</b>		<b>483</b>	<b>561</b>		<b>-14%</b>		<b>1352 listed</b>			<b>328,000</b>	<b>330,000</b>
<u>Lots</u>											
January	6	16		63%		531	528	+6%	221,000	193,000	
February	3	17	3	-82%	+467%	550	505	+9%	215,000	192,000	370,000
March	16	19	5	-16%	+280%	572	587	-3%	196,000	187,000	168,000
April	12	19	6	-37%	+217%	586	622	-6%	179,000	205,000	222,000
May	12	19	7	-37%	+171%	690	667	3%	232,000	270,000	215,000
June	17	15	12	+6%	+25%	686	710	-3%	250,000	185,000	204,000
July	24	11	15	+118%	-37%	668	689	-3%	159,000	184,000	218,000
August	15	10	8	+50%	25%	656	660	-6%	177,000	147,000	194,000
September	10	3	9	+233%	-67%	643	613	+5%	170,000	195,000	245,000
October		7	14		-50%		596			175,000	260,000
November		6	17		-65%		578			208,000	210,000
December		9	9		0%		499			159,000	215,000
<b>Year End Total</b>		<b>152</b>	<b>105</b>		<b>45%</b>		<b>914 listed</b>			<b>194,000</b>	<b>218,000</b>